

October 25, 2003

Kate,

I want to share one of my experience with Invisible Feng Shui. I had a listing on a condominium in the Lincoln Park area of Chicago and was not receiving any contracts on the property.

The Real Estate market was kind of slow at the time but the Lincoln Park area has always been a steady market, especially for condominiums in this particular price range.

The Seller was relocating out of state and needed to sell. The condominium association was having financial problems and having trouble with retaining their insurance policy.

I discussed it with my client and was happy to be able to use your process to change the momentum of the listing.

My client cleared his clutter in the unit and with the help of my wife Nancy (a student of the Western School of Feng Shui) was able to map the areas of the entire unit. I performed the ritual with intentions that not only were for selling the unit but also for my business.

The cards were in places that did not affect my client's daily life and the results were amazing.

The open houses were now filled with potential buyers, people were calling me from flyers that I had been distributing for weeks and the issues with the condominium association were being resolved.

The unit sold for fair market value and I have been working with customers from the open houses that I am sure will become clients.

Every best with,

Michael J. Bauknecht



Real Estate Sales Consultant
Coldwell Banker Residential Brokerage
1457 W. Belmont Avenue
Chicago, IL 60657



Feng shui kit

Invisible Feng Shui

206/861-8083, www.invisiblefengshui.com

Licensed mental-health therapist and certified feng shui practitioner Kate Austin has created a clever tool for novice feng shui practitioners. Austin says her patented Invisible Feng Shui process has proved very powerful when tested. Cards in the Invisible Feng Shui



The Invisible Feng Shui kit gives users tools to attract good chi without disrupting the décor in a room.

kit replace more ornate feng shui cures that can clash with a home's décor. The laminated cards can be discreetly hidden under furniture and behind drawers.

The kit includes two groups of colorful, laminated cards that correspond to energy and enhancement. Enhancement cards explain appropriate cures, colors, and elements to use in each sector of the home, and energy cards offer affirmations to improve related areas of life. A 62-page booklet provides an introduction to feng shui and directions for using the cards. The kit also includes a small bell, a candle, and a packet of sea salt to perform a feng shui ritual. The 10-by-12-inch boxed set wholesales for \$11, with a four-kit minimum order.

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Skye Alexander is the author of *Magickal Astrology*, the award-winning astrological mystery *Hidden Agenda*, *10-Minute Feng Shui*, *10-Minute Crystal Ball*, *10-Minute Magic Spells*, *10-Minute Tarot*, and *Planets in Signs*. To learn how to submit giftware to Alexander for review, contact assistant editor Jan Hill at 800/463-9243 ext. 3004 or jana@newageretailer.com.

INVISIBLE FENG SHUI—An Energy Management System for the Home by Kate Austin; Interiors, 1426 Harvard Avenue #478, Seattle, WA 98122; 2002, Energy Tool Box with 62-page booklet; www.invisiblefengshui.com; Tel: (206) 861-8083; \$25.95, ISBN 0-9743465-0-0.

Are you in tune with your environment, your immediate surroundings? If not, you may find that your goals in life remain unfulfilled. Prosperity may elude you, or your relationships may disappoint. Mainstream ideas based on the dominant culture would suggest that if you work hard enough you'll eventually get rewarded. However, more esoteric perspectives, especially ancient eastern philosophies, would say that your Feng Shui is out of balance, perhaps your living space does not allow the easy flow of energy that promotes your well-being and prosperity.

Kate Austin has assembled a kit of useful items and a guidebook to help get your Feng Shui balanced. *Invisible Feng Shui—An Energy Management System for the Home* provides an explanation of the importance of sacred space and how to transform the chaotic vibrations in one of your cluttered rooms into something that supports you and your life. The kit includes two decks of cards, a bell, a packet of sea salt, a candle, and the booklet introducing the material. The cards are called Energy cards and Enhancement cards, and they help you to map out your chosen room's nine sectors, called baguas, and to enhance each with the proper balance of the five elements.

Austin's system is meant to be an introduction to the more complicated art/science of Feng Shui. Ideally, one cleanses and balances the entire home, but that tends to be an impractical goal for our busy culture. She suggests focusing on just one room and uses the supplemental or complementary practices of space clearing, astrology, and energy medicine to create the right vibrations in that room. Essentially, she has synthesized these various metaphysical disciplines to arrive at this unique and simple system. The whole process takes only a few hours, plus however long it takes to clean up the clutter from your selected sacred space. A fundamental rule in Feng Shui is that cluttered space is working against you, so throwing out stuff you never use, or only marginally have an interest in, allows you to generate the attention and awareness of your primary objective.

These primary objectives can fall into one of nine categories, which are summarized on the Energy cards. These cards are color-coded to resonate with the appropriate subject matter. The "Love and Relationships" card is pink, "Family and Health" is green, "Fame and Reputation" is red, and so on. On the back of each card are several affirmations, one of which you select for the ritual. The card is discreetly placed on the bagua's anchor, which is the item in the sector that centers the entire process. The anchor might be a piece of furniture, a potted plant, or a framed picture on the wall—anything that helps you to identify and focus on that bagua.

The booklet fully explains these concepts, and gives the step-by-step procedures to perform the ritual. Once this ritual is completed, you can expect improvement in the area under consideration. Does it work? It's a bit of magic, getting into the flow. Most people have the problem of holding onto ideas and things that they only "sorta like." This booklet and accompanying kit will help you get rid of the inconsequential and focus on the really important things in your life. Then your vibrations will be purer and you'll attract prosperity and happiness.

(SOME GUIDELINES for ordering books: When you order directly from the publisher, please bear in mind that there are additional costs for shipping and handling. Here are some guidelines you may wish to follow: add \$1.50 for book rate—\$3.50 for priority mail.)

Chris Lorenz is a professional astrologer and writer. You can reach him at ChrisLorenz99@aol.com to discuss book matters or for personal consultations.

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